

SHARP & GREY

The Design Day  
Experience





Thank you so much for your interest in working together. This guide provides details about our Design Day service and what you can expect during the process.

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## About Sharp & Grey Interiors

Sharp and Grey Interiors is a boutique full service design firm based in Philadelphia. While we love seeing our projects through from the first idea to final installation, we realized that not every client needs the full service experience. Sometimes it's because they just need to finish off a few spaces. Other times it's simply because they prefer to be more involved.

Our Design Day service was created specifically with these clients in mind to provide them with a high-quality design plan they can feel confident implementing as their schedule and budget allow.

It would be our pleasure to partner with you to create a beautiful space that reflects your style and meets your needs. You'll have the support of our team throughout the service so you can enjoy a fun and exciting design experience.





## Design Day Process

### 01 | GETTING TO KNOW YOU

Before we officially start your project, we'll ask you to share important details so we can better understand your design style and lifestyle via our online questionnaire and measurements provided by you.

### 02 | YOUR DESIGN DAY

We will plan your agenda for the day and depending on the scope of your project, this may include design time at your home, meetings with trades and contractors and showroom visits. We will use the day to collaborate on the design of your space in real time. You will receive 6 hours of uninterrupted one-one design time to prioritize your goals, tackle design challenge and source unique selections for your project.



# Our Design Day Process

## 03 | YOUR DESIGN PLAN

Your design plan will be built in real-time during our time together. You will be provided with all sketches, notes, and any source tear sheets from our collaboration.

Our hope is that you are able to complete your space, but given the limited nature of the service there may be more items for you to source on your own or details to work out with trades or third parties. In that case, we share our best advice, sources, as well as style and size parameters to help narrow your search.

## 04 | DESIGNER SUPPORT

We will provide a thirty-minute follow-up call within 5 business days after your service to answer any questions about your design. You will also receive our Sharp & Grey Resource guide with design tips and tricks to complete your space like a pro!

With this service, you have the option to purchase limited custom or trade-sourced items, through Sharp & Grey Interiors where appropriate. Should you choose to purchase through us we will provide ordering assistance and updates until delivery.





## Investment

### *Design Day Investment*

The investment for this service is \$2,000. For projects outside of our service area, there is a \$200+ travel fee. Furnishings and material budgets vary based on the scope of your project. We will spend time during our time together to discuss budgets in more detail.

### *Other Costs*

For any custom or trade sourced furnishings or purchases made with Sharp and Grey, a receiving warehouse and white glove delivery may be required. Our receiver will receive, inspect, store, and provide white glove delivery and assembly for items ordered through us. The fee for White Glove Delivery will be either charged at time of furniture invoice OR billed directly to you by the receiver at the time of your furniture delivery. Typically shipping, handling, and white glove delivery fees are 15-20% of the furniture cost.

Custom window treatments proposals will include a measure and installation fee.

## Client Love

*Libby was collaborative and very creative and has a great eye for pieces that I would have never thought about using. She helped us get out of our comfort zone and make a few bold choices that really brought our space to the next level - and these choices quickly became my favorite parts of our space!*

- M. O'Donnell



## Budget Ranges - Furnishings & Windows

We love to mix custom, retail, and one-of-a-kind pieces in every design and base this on your budget, style, and shopping preferences. Below is a range of typical pricing for custom or trade items, in the event we source them during your Design Day.

Sofa	\$3,000 - \$8,000	King Bed	\$2,000 - \$5,500
Sectional	\$4,800 - \$10,000	Queen Bed	\$1,500 - \$4,200
Lounge Chair	\$1,500 - \$6,000	Twin Bed	\$1,300 - \$3,000
Ottoman	\$900 - \$3,000	Nightstands	\$900 - \$3,000
Coffee Table	\$1,000 - \$3,000	Mirror	\$500 - \$2,000
Table lamp	\$350 - \$1,100	Pillows (ea)	\$75 - \$450
Floor lamp	\$500 - \$2,000	Artwork	\$600 - \$10,000+
Console Table	\$1,000 - \$6,000	Runner 3x8	\$900 - \$3,500
Area Rug (9x12)	\$2,000 - \$15,000	Custom Drapes*	\$1,500 - \$5,500+
Dining Table	\$1,900 - \$10,000	Off-the-shelf Drapes*	\$1,000+
Dining Chairs	\$500 - \$2,000	Blinds*	\$275+
Buffet	\$1,000 - \$3,000	Drapery Hardware*	\$700+
Chandelier	\$900 - \$5,000	Woven Shades*	\$350+
Bar stools	\$400 - \$1,500	Roman Shades*	\$850+
Accessories (per room)	\$1,000 - \$3000	Shutters*	\$550+

\*per window

Please note: sourcing from retail sources is also an option and can be lower in cost than these estimates. However the quality, durability and longevity will be diminished and options for customization will be far less.



## Budget Ranges - Kitchens and Baths

Below is a range of typical pricing for kitchen or bath materials. We love to help clients bring a custom, and one-of-a-kind look for every design and will share our tips and tricks to create these details in your design.

Cabinetry (Linear Ft)	\$250 - \$750	Vanity	\$2,500 - 10,000
Countertops	\$6,000 - \$12,000	Lavator Faucet	\$200 - \$1,000
Flooring (sq ft)	\$18 - \$30	Lavatory Sink	\$100 - \$500
Tile (sq ft)	\$15 - \$100	Mirror	\$350 - \$1,500
Ceiling Fixture	\$500 - \$1,000	Bathtub	\$800 - \$5,000
Pendant Fixture	\$500 - \$1,800	Tub Filler	\$750 - \$3,000
Faucet	\$600-\$2,500	Shower head	\$200 - \$1,000
Sink	\$400 - \$1,200	Handheld	\$250 - \$1,000
Hardware (ea.)	\$5-\$50	Sconces	\$250 - \$1,000
Dishwasher	\$500 - \$2,000	Shower Light	\$25 - \$100
Refrigerator (not oversized)	\$2,000 - \$8,000	Hooks/TP Holder/Bars	\$80 - \$1,000
Range/Cooktop	\$2,500 - \$10,000	Towels	\$300 - \$800
Wine Refridgerator	\$1,250 - \$5,000	Kitchen/Bath Accessories	\$500 - \$2,000

# Communication

Communication is key to designing a space that is perfect for you!

We'll use email to communicate and provide updates on the status of your project so you always know what to expect. Your scheduled 30-minute follow-up call will ensure you feel confident implementing the design plan on your own.

## 01 | EMAIL

*hello@sharpangrey.com*

## 02 | HOURS

*M- Th: 9-5*

*Fr: 9-12*

## 03 | SUPPORT

*One 30-minute phone call  
within 5 days of*



# Frequently Asked Questions

## *What if it's not my style?*

The Design Day is a quick turnaround limited service, and the more details you share about your preferences in your questionnaire and inspiration images, the more likely we will be able to create your design easily. We will spend some time at the beginning of your day to create a foundation for your design based on what you share with us.

Sometimes when making selections we will collaborate on a few different options if we see several that could work; other times, we will be able to narrow down the best option for your space quickly.

In the event you'd like to look for additional options after our design day, we recommend using our suggestions as a reference for style, size, color, pattern, finish, etc. as you find something more to your liking.

## *Where will we source items for my design?*

Depending on your project and what you are looking to accomplish, we will source items together from a mix of online retailers or in-person visits to showrooms. We will select a combination of items based on what you share in your design questionnaire about your budget and the look you are hoping to achieve.

## *How do I order?*

You will order directly from retailers or vendors selected from our time together and handle the ordering and tracking on your own. There is a limited opportunity to purchase recommended products or custom pieces through our custom or trade vendors. If you make a purchase through Sharp & Grey we'll invoice you and then take care of placing and tracking your orders.

## *Can you recommend a contractor?*

The Design Day service doesn't include any coordination of subcontractors or project management, but we can make suggestions for local subcontractors for your project if we have a resource. You would then be responsible for requesting quotes and contracting with them directly.

## *Will I receive design Boards or will there be an installation?*

The Design Day is a limited service and does not include in studio design time or installation. You will purchase and install your design yourself from the items we select during our time together. You'll be able to reference your design notes, and our emails during your support phase to pull the room together with all the items suggested.

If custom window treatments or any other custom items are purchased through Sharp and Grey, we'll keep you updated on the status so you can coordinate delivery times that are convenient for your schedule.



## Next Steps

We are honored to be considered for your project and would love to learn more about your home. The next step from here is to schedule a twenty-minute phone call so we can talk more about your goals, budget, and timeline to make sure our Design Day service is a good fit for your project.

Email us at [hello@sharpandgrey@gmail.com](mailto:hello@sharpandgrey@gmail.com) to schedule your complimentary call.

We look forward to talking with you soon!

Cheers!

